

STATEMENT OF INCOME FOR THE PERIOD ENDED JULY 31, 2023 (Unaudited)

	ANNUAL COMPARISON							MONTH COMPARISON						
	Year-to-date				INCREASE			2023		2023		INCREASE		
	2023	%	2022	%	(DECREASE)	%		JUL	%	JUN	%	(DECREASE)	%	
OPERATING INCOME														
Interest on Loans	\$21,532,808	89.66%	\$15,629,898	91.95%	\$ 5,902,910	37.77%	\$	3,222,282	88.22%	\$ 3,097,049	89.00%	\$ 125,233	4.04%	
Income from Investments	964,531	4.02%	206,133	1.21%	758,397	367.92%		222,425	6.09%	166,693	4.79%	55,732	33.43%	
Fees and Charges	1,289,683	5.37%	972,265	5.72%	317,418	32.65%		200,496	5.49%	194,789	5.60%	5,707	2.93%	
Other Income	227,992	0.95%	190,543	1.12%	37,449	19.65%		7,472	0.20%	21,119	0.61%	(13,647)	-64.62%	
TOTAL OPERATING INCOME	\$24,015,013	100%	16,998,839	100%	7,016,175	41.27%	\$	3,652,676	100.00%	\$ 3,479,651	100.00%	\$ 173,025	4.97%	
OPERATING EXPENSES														
Salaries	3,762,192	15.67%	3,384,432	19.91%	377,760	11.16%		499,652	13.68%	494,455	14.21%	5,197	1.05%	
Payroll Taxes & Employee Benefits	839,494	3.50%	703,774	4.14%	135,720	19.28%		115,140	3.15%	108,667	3.12%	6,473	5.96%	
Travel, Conference and Meetings (Note 7)	45,206	0.19%	29,808	0.18%	15,398	51.66%		2,379	0.07%	3,511	0.10%	(1,132)	-32.25%	
Occupancy Expenses	793,506	3.30%	759,373	4.47%	34,133	4.49%		93,974	2.57%	149,860	4.31%	(55,887)	-37.29%	
Operation Expenses (Note 8)	1,438,863	5.99%	1,251,289	7.36%	187,574	14.99%		139,370	3.82%	325,055	9.34%	(185,684)	-57.12%	
Education & Prom. Expenses	296,772	1.24%	295,365	1.74%	1,407	0.48%		32,918	0.90%	41,550	1.19%	(8,633)	-20.78%	
Loan Servicing	485,220	2.02%	478,138	2.81%	7,082	1.48%		25,602	0.70%	122,365	3.52%	(96,764)	-79.08%	
Professional and Outside Services	565,014	2.35%	461,559	2.72%	103,455	22.41%		59,766	1.64%	111,747	3.21%	(51,981)	-46.52%	
Credit Losses Expense	8,786,000	36.59%	1,074,389	6.32%	7,711,610	717.77%		1,459,217	39.95%	2,363,174	67.91%	(903,957)	-38.25%	
Member's Insurance	98,777	0.41%	100,088	0.59%	-1,311	-1.31%		13,826	0.38%	14,021	0.40%	(194)	-1.39%	
Federal Operating Fees	60,272	0.25%	54,197	0.32%	6,074	11.21%		8,329	0.23%	8,329	0.24%	-	0%	
Annual Meeting	115,876	0.48%	118,223	0.70%	-2,347	-1.99%		15,880	0.43%	16,666	0.48%	(786)	-4.71%	
Miscellaneous Expenses	76,963	0.32%	83,679	0.49%	-6,716	-8.03%		1,951	0.05%	28,224	0.81%	(26,272)	-93%	
TOTAL OPERATING EXPENSES	17,364,155	72.31%	8,794,316	51.73%	8,569,840	97.45%	_	2,468,005	67.57%	3,787,624	108.85%	\$ (1,319,620)	-34.84%	
INCOME FROM OPERATIONS	\$ 6,650,858	27.69%	8,204,523	48.27%	(1,553,665)	-18.94%	\$	1,184,671	32.43%	\$ (307,973)	-8.85%	\$ 1,492,644	-484.67%	
COST OF FUND														
Dividends Share savings	2.987.337	12 44%	2,407,326	14 16%	580,012	24.09%		431 155	11.80%	451,945	12.99%	(20,790)	-4.60%	
Dividends Share certificates	2,431,160		381,527	2.24%	2,049,633	537.22%		468.743	12.83%	425,977	12.24%	42,766	10.04%	
Dividends Share drafts	6,997		7,158		-161	-2.26%		1,031	0.03%	986	0.03%	45	4.52%	
Interest on Borrowed Money	342,148		133,517		208,631	0.00%		29,795	0.82%	32,884	0.95%	(3,090)	0.00%	
TOTAL COST OF FUND	\$ 5,767,642	22.59%	2,929,529	16.45%	2,838,113	96.88%	\$	930,723	25.48%	\$ 911,792	25.26%	\$ 18,931	2.08%	
OPERATIONAL INCOME	883,216	3.68%	5,274,994	31.03%	(4,391,778)	-83.26%		253,948	6.95%	(1,219,765)	-35.05%	1,473,714	-120.82%	
NON-OPERATING GAINS/(LOSSES)														
Sale of Investment		0.00%	(62,633)	-1.18%	62,633	0.00%			0.00%		0.00%	-	0.00%	
Sale of Fixed Assets	(29,428)		103,875	1.95%	(133,303)	-128.33%			0.00%		0.00%	-	0.00%	
FRA Valuation		0.00%		0.00%	-	0.00%			0.00%		0.00%	-	0.00%	
Participate in CUSO BCA/BAIA	25,426	2.89%	4,815	0.09%	20,611	428.09%		(4,678)	-1.88%	6,027	-0.50%	(10,705)	-177.63%	
NET INCOME Before NACUSIF	\$ 879,214	3.66%	\$ 5,321,052	31.30%	\$ (4,441,838)	-83.48%	\$	249,270	6.82%	\$ (1,213,739)	-34.88%	\$ 1,463,008	-120.54%	
CORPORATE (Assessment)	-	0.00%	_	0.00%	-	0.00%		_	0.00%	_	0.00%	_	0.00%	
NACUSIF (Assessment)	-	0.00%	-	0.00%	\$ -	0.00%		-	0.00%	-	0.00%	-	0.00%	
NET INCOME	\$ 879,214	3.66%	\$ 5,321,052		\$(4,441,838)	-83.48%	\$	249,270	6.82%	\$ (1,213,739)		\$ 1,463,008	-120.54%	

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